



**“We have been able to adapt to the pandemic while continuing to grow and will come out even stronger than before. None of this would have been possible without the agility we gained by being brave enough to adopt the right technology at the right time.”**

**– ROB COLLINS**  
HEAD OF IT—OPERATIONS,  
PETSURE (AUSTRALIA) PTY  
LTD.

→ EXPLORE DIGITAL GAME CHANGERS



## INSURING FOUR-LEGGED COMPANIONS

PetSure provides a half-million Australians with pet insurance to protect their beloved pets. When the company’s agents had problems delivering quality and responsive services, PetSure rebuilt its IT foundation from the bottom up, assuring 99.9999% data availability<sup>1</sup> and returning claims assessments within 10 minutes.

### OBJECTIVES

- Improve availability of vital insurance systems and data
- Support continued expansion of the business with confidence
- Create more opportunities for service innovation and growth

### REQUIREMENTS

- Assure uptime and responsiveness of critical insurance systems
- Meet data sovereignty and regulatory compliance requirements

- Scale to support compounding growth in pet insurance requests

### SOLUTION

- HPE Nimble Storage dHCI
- HPE InfoSight
- VMware®
- VMware Horizon®

### KEY PARTNERS

- AC3

### OUTCOMES

- Responds to claims assessment requests in under 10 minutes
- Achieves 99.9999% availability<sup>2</sup> of critical insurance data
- Lowers operating costs by 50% with 2-year ROI<sup>3</sup>

### ADDITIONAL RESOURCES

- [CASE STUDY](#)

**SOLUTION:**  
Edge to cloud

**INDUSTRY:**  
Financial services

**COUNTRY:**  
Australia

<sup>1,2</sup> [HPE Get 6-Nines Guarantee](#)

<sup>3</sup> [“PetSure turns to Hewlett Packard Enterprise to deliver remote care to half a million ‘fur babies’ in Australia amid COVID-19 pandemic,”](#) HPE Press Release, 2020