



"We rely on HPE as a trusted business partner. They've helped us stay ahead of the curve by supporting our strategy, and together we'll navigate whatever challenges the future brings."

LEX PATER
ICT MANAGER,
FLEVOZIEKENHUIS

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# STRATEGIC PARTNERSHIP FOR DATA-DRIVEN MEDICINE

Located in a fast-growing region of the Netherlands, Flevo Hospital has seen the population of its city more than double since it opened its doors in 1991—and that growth trajectory is expected to continue in the next decades.

#### **USE CASES**

- Modernize storage environment to meet changing regulatory standards
- Build a new solution to meet ever-increasing velocity and complexity
- Deliver a more flexible technology environment that can scale without upfront investment

#### REQUIREMENTS

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- Enable mandated data sharing component without incurring costly upgrades
- Boost security of PACS image archive while reducing dependence on third-party software
- Augment existing staff with highly specialized data center experts

### SOLUTION

Leverage HPE GreenLake and HPE Pointnext Services Datacenter Care Service to move to a SAP HANA® environment in a pay-per-use model, while securing its PACS image library with HPE 3PAR File Persona.

### OUTCOMES

SAP HANA is a trademark or registered trademark of SAP SE (or an SAP affiliate company) in Germany and other countries. All third-party marks are property of their respective owners.

- Saves 30% OPEX over previous storage architecture with new pay-per-use agreement
- Modernizes entire IT stack without adding staff or increasing administration costs
- Delivers a model for continuous growth without upfront IT investments or negotiations

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## ADDITIONAL RESOURCE

CASE STUDY: Strategic relationship drives hospital innovation